

Libbey Foodservice 2016/17 Freeware Promotion Guidelines

January 1, 2016 – December 31, 2017

Freeware Promotions for End-Users



Purchase (2) dozen of any Libbey-branded glassware items and receive (1) dozen free.

A

Free Options	Freeware Offer	Order Requirements	Restrictions & Exclusions
	Purchase 2 dozen of Libbey glassware and receive 1 dozen of Libbey glassware free	<ul style="list-style-type: none"> • New Installation, upgrade or conversion • 3 items (assorted) • 30 dozen minimum 	Free selection limited to a maximum of (3) glassware items. Free selection limited to any of the items purchased (3 free items maximum). Free selections exclude all Spiegelau & Nachtmann products.



Purchase (1) dozen of any Master's Reserve pattern and receive (1) dozen free.

J

Free Options	Freeware Offer	Order Requirements	Restrictions & Exclusions
	<ul style="list-style-type: none"> • New Installation • 3 items (assorted) • 30 dozen 	<ul style="list-style-type: none"> • Can combine the different patterns within Master's Reserve 	<ul style="list-style-type: none"> • Free selection limited to a maximum of (3) items. • Free selection limited to any of the items purchased.



Purchase (1) dozen of any Spiegelau and/or Nachtmann items and receive (1) dozen of Spiegelau and/or Nachtmann items free.

B

Free Options	Freeware Offer	Order Requirements	Restrictions & Exclusions
	<ul style="list-style-type: none"> • New Installation • 3 items (assorted) • 30 dozen 	<ul style="list-style-type: none"> • Can combine Spiegelau and Nachtmann products to qualify for 3-item minimum (Example: 2 Spiegelau and 1 Nachtmann item qualifies as the 3-item minimum) 	<ul style="list-style-type: none"> • Free selection limited to a maximum of (3) items. • Free selection limited to any of the items purchased.

All Freeware requests are subject to the Freeware Promotion Guidelines.

See order form for complete details regarding free World Tableware Flatware Patterns and product item numbers.

Libbey Foodservice

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Freeware Promotion Guidelines

Promotion restrictions, exclusions and minimum order quantities vary depending upon offer. Please read the *Freeware Promotion Guidelines* thoroughly.

Promotion Guidelines

- Restrictions and minimum order quantities vary depending upon offer.
- Minimum order quantities of each program must be met.
- Backorders and product exclusions do not count toward minimum order requirements.
- Qualifying orders must be for a new installation, replacement of competitive product, or an upgrade of existing product.
- Re-orders do not qualify.
- Qualifying products must be sold at regular pricing, items sold at special, promotional or deviated pricing, do not qualify.
- All free goods ship freight free directly from Libbey, Inc. to the end-user only.
- The free goods will only ship after the free goods order form is completed and the qualifying order has been shipped.
- Free goods will be shipped within 45 - 60 days of Libbey receipt of Free Goods Order Form and distributor invoice to the end user
- **In the event that one or more of the free items is out of stock, the entire freeware order will be held until all items can ship at same time.**
- Delivery of free goods cannot meet specific delivery dates. PLAN AND ORDER ACCORDINGLY.
- No substitutions, exceptions or other combinations will be allowed.
- Freeware Promotional Offer valid in Continental U.S., including Hawaii, Alaska and Canada.
- Outside U.S. (Guam and others) Libbey, Inc will only ship freight free to End-User's freight forwarder within U.S.
- End-User is limited to one freeware shipment to one location.
- Terms and duration of Freeware Promotions subject to change without notice.
- All Libbey Foodservice Freeware promotions may be ended or changed without notice.
- See Libbey Sales Representative for questions.
- Spiffs and freeware do not apply to internet dealers.

Promotion Dates

- Freeware promotions valid: January 1, 2016 – December 31, 2017
- Last day for orders to be shipped and/or invoiced: December 31, 2017
- Last day to submit freeware request forms: March 31, 2018
- Requests submitted after April 30, 2018 cannot be processed

Administrative Procedures

- Completely fill out the "Free Goods" order form. Forms must be filled out legibly.
- Include email address on the "Free Goods" order form for notification of freeware shipment tracking information.
- Attach copy of a distributor's invoice indicating shipment to the end-user.
- Distributor Invoice must clearly indicate item and quantities shipped.
- **NO PURCHASE ORDERS ALLOWED!**
- Libbey invoices for Drop Shipments will be honored, provided they indicate shipment directly to the end-user.
- All Freeware request forms must be signed and dated by a Libbey **factory** representative.
- Re-orders do not qualify.
- Submit completed freeware request forms to Libbey FS Sales & Marketing.