

Operator  
Promotion

# Cash In with Catering Promotion

October 1st, 2019 - December 31st, 2019

Earn Rebates Across Sabert Categories:

CATEGORY	REBATE OFFER
Catering Bowls and Platters	\$8/Case
Cutlery, Plates, Utensils and Drinkware	\$5/Case

Visit

<https://fs27.formsite.com/sabertmarketing/CashinwithCatering/>  
to submit your rebate



Product  
Benefits:



CONVENIENCE



PREMIUM DESIGN



PRESENTATION  
READY



FUNCTIONAL



DURABLE

# Off-premise sales are expected to grow 5.6% annually through 2019, this is 50% faster than overall Foodservice

- The average bill for a catering order **ranges from \$180-\$280**
- Efficiency of bulk orders prepared, filled & delivered **drives margin benefit**
- 78% of business catering customers place an order at least once a month **creating opportunity for residual income**

Source: <https://www.ezcater.com/lunchrush/restaurant/introduction-to-catering-how-big-is-the-opportunity/>

## Items Included in Promotion

### Platters



Item Number	Item Description	Material	Case pack
912	Black 12" Nova Round Platter	PET	36
916	Black 16" Nova Round Platter	PET	36
918	Black 18" Nova Round Platter	PET	36
9012	Black 12" SturdiWare® Round Platter	PS	36
9016	Black 16" SturdiWare® Round Platter	PS	36
9018	Black 18" SturdiWare® Round Platter	PS	36
9512	Black 12" Nova Plus Round Platter	PET	36
9516	Black 16" Nova Plus Round Platter	PET	36
9518	Black 18" Nova Plus Round Platter	PET	36
9912	Black 12" Onyx Round Platter	PET	36
9916	Black 16" Onyx Round Platter	PET	36
9918	Black 18" Onyx Round Platter	PET	36
76100040N50	Black 10" Four-Compartment Round Stackable Party Platter	PP	50
76120050N36	Black 12" Four-Compartment with Center Compartment Round Stackable Party Platter	PP	36
76120050N50	Black 12" Four-Compartment with Center Compartment Round Stackable Party Platter	PP	50
C72141550D25	Black 14" Square Deep Stackable Party Platter with Clear 2.5" PET Lid	PP/PET	25
C72141550D25PP	Black 14" Square Deep Stackable Party Platter with Clear 2.5" PP Lid	PP/PP	25
C76100040N25	Black 10" Four-Compartment Round Stackable Party Platter with Clear Dome Lid	PP/PP	25
C76120050N25	Black 12" Four-Compartment with Center Compartment Round Stackable Party Platter and Clear Flat Lid	PP/PP	25
C78140050D25	Black 14" Four-Compartment with Center Compartment Square Stackable Party Platter and Clear 3" Dome Lid	PP/PET	25
C78160050D25	Black 16" Four-Compartment with Center Compartment Square Stackable Party Platter and Clear 3" Dome Lid	PP/PET	25
C9611	Black 10.7" Square UltraStack Platter With Clear High Dome Lid	PET/PET	25
C9611LO	Black 10.7" Square UltraStack Platter With Clear Low Dome Lid	PET/PET	25
C9612	Black 12" Square UltraStack Platter With Clear High Dome Lid	PET/PET	25
C9614	Black 14" Square UltraStack Platter With Clear High Dome Lid	PET/PET	25
C9616	Black 16" Square UltraStack Platter With Clear High Dome Lid	PET/PET	25

### Drinkware



MMSCF75FS	Clear 10 oz. Stemless Champagne Flute	PET	75
MMSWG80FSN	Clear 15 oz. Stemless Wine Glass	PET	80
MMAPT80FS	Clear 15 oz. Tumbler Glass	PET	80
MMOPG80FS	Clear 17 oz. Pilsner Glass	PET	80

## Items Included in Promotion

### Utensils



Item Number	Item Description	Material	Case pack
UBK36LADL	Black 4 oz. Serving Ladle	PS	36
UBK36PPT	Black 9" Snap 'N Serve® Serving Tong	PP	36
UBK36T	Black 10" Classic Serving Tong	PS	36
UBK72F	Black 10" Serving Fork	PS	72
UBK72FPP	Black 10" Serving Fork	PP	72
UBK72LLADLPP	Black 0.75 oz. Serving Ladle	PP	72
UBK72PCUT	Black 10" Pie Cutter	PS	72
UBK72PPST	Black 6" Snap 'N Serve® Serving Tong	PP	72
UBK72S	Black 10" Serving Spoon	PS	72
UBK72SPP	Black 10" Serving Spoon	PP	72
UBK72SPRD	Black 7" Spreader	PS	72
UBK72STNG	Black 6" Serving Tong	PP	72
UBKPP72SP	Black 10" Serving Spatula	PP	72
UCL36T	Clear 10" Classic Serving Tong	PS	36
UCL72S	Clear 10" Serving Spoon	PS	72
UCL72STNG	Clear 6" Serving Tong	PP	72
UM72F	Silver 10" Serving Fork	PS	72
UM72S	Silver 10" Serving Spoon	PS	72
UM72STNG	Silver 6" Serving Tong	PP	72

### Plates



10IMP144B	Black 10.25" Round Plate with Black Decorative Rings	PS	144
10IMP144C	Clear 10.25" Round Plate with Clear Decorative Rings	PS	144
10IMP144G	Ivory 10.25" Round Plate with Gold Decorative Rings	PS	144
10IMP144S	White 10.25" Round Plate with Silver Decorative Rings	PS	144
10IMP144W	White 10.25" Round Plate with White Decorative Rings	PS	144
6IMP144B	Black 6" Round Plate with Black Decorative Rings	PS	144
6IMP144BP	Black 6" Round Plate with Black Pearl Rings	PS	144
6IMP144C	Clear 6" Round Plate with Clear Decorative Rings	PS	144
6IMP144G	Ivory 6" Round Plate with Gold Decorative Rings	PS	144
6IMP144S	White 6" Round Plate with Silver Decorative Rings	PS	144
6IMP144W	White 6" Round Plate with White Decorative Rings	PS	144
6IMP144WP	White 6" Round Plate with White Pearl Rings	PS	144
7IMP144C	Clear 7.5" Round Plate with Clear Decorative Rings	PS	144
7IMP144S	White 7.5" Round Plate with Silver Decorative Rings	PS	144
9IMP144B	Black 9" Round Plate with Black Decorative Rings	PS	144
9IMP144BP	Black 9" Round Plate with Black Pearl Rings	PS	144
9IMP144C	Clear 9" Round Plate with Clear Decorative Rings	PS	144
9IMP144S	White 9" Round Plate with Silver Decorative Rings	PS	144
9IMP144W	White 9" Round Plate with White Decorative Rings	PS	144
9IMP144WP	White 9" Round Plate with White Pearl Rings	PS	144
M9SQP8FS	White 9.5" Square Plate	PS	144

## Items Included in Promotion

### Catering Bowls



Item Number	Item Description	Material	Case pack
12320	Clear 320 oz./20 lb. Round Bowl	PET	25
92320	Black 320 oz./20 lb. Round Bowl	PET	25
94240	Black 240 oz./15 lb. Square Bowl	PET	25
94320	Black 320 oz./20 lb Square Bowl	PET	25
12080A50	Clear 80 oz./5 lb. Round Bowl	PET	50
12160A50	Clear 160 oz./10 lb. Round Bowl	PET	50
14080B50	Clear 80 oz./5 lb. Square Bowl	PET	50
14160B50	Clear 160 oz./10 lb. Square Bowl	PET	50
92080A50	Black 80 oz./5 lb. Round Bowl	PET	50
92160A50	Black 160 oz./10 lb. Round Bowl	PET	50
93096A50	Black 96 oz./6 lb. Shallow Round Bowl	PET	50
94080B50	Black 80 oz./5 lb. Square Bowl	PET	50
94160B50	Black 160 oz./10 lb. Square Bowl	PET	50

### Cutlery



CMF600	Silver Look Fork	PS	600
CMFH600	Silver Fork with Hammered Texture	PS	600
CMFK100	Bagged Cutlery Kit Silver Look Fork and Knife with Salt and Pepper	PS	600
CMFK100N	Wrapped Cutlery Kit Silver Look Fork and Knife in a High Quality Napkin, Sealed with Silver Band	PS	100
CMFSK100	Bagged Cutlery Kit Silver Look Fork, Knife and Spoon with Salt, Pepper and Napkin	PS	100
CMFSK100N	Wrapped Cutlery Kit Silver Look Fork, Knife and Spoon in a High Quality Napkin, Sealed with Silver Band	PS	100
CMHFSK100N	Wrapped Cutlery Kit Silver Look Fork, Knife and Spoon with Hammered Pattern in a High Quality Napkin, Sealed with Black Band	PS	100
CMK600	Silver Look Knife	PS	600
CMKH600	Silver Look Knife with Hammered Texture	PS	600
CMS600	Silver Look Spoon	PS	600
CMSH600	Silver Look Spoon with Hammered Texture	PS	600
CMSS600	Silver Look Soup Spoon	PS	600

**TERMS & CONDITIONS:** This offer is valid on invoices dated and shipped from October 1, 2019 through December 31, 2019. Earn a rebate payout on cases purchased for the eligible SKUs by sub category invoiced by your distributor and submitted via the online portal. Open POs and backorders will not qualify; all qualifying purchases must be invoiced within the promotional period. All submissions must be entered into the online portal by 11:59pm January 31st, 2020 to qualify for discount. Eligible items must be circled or highlighted on distributor invoices or tracking reports and include operator & distributor business name and appropriate purchase dates. Sabert will calculate and apply the per case rebate to qualifying SKU's, with a maximum payout of \$250 per customer. Case returns are subjected to reduce the rebate earned. This offer is not valid in conjunction with other promotional offers or programs for the same product; highest rebate value will be applied if multiple promotional opportunities exist. Sabert has final determination of participation eligibility and qualifying payout issued. Rebates will be paid 8-12 weeks following the conclusion of the promotional period.