



Nestle Waters

Independent Restaurant Way Back Support Program

7/1/2020 – 12/31/2020

Premium Water

Save \$3 a case



Regional Spring Water

Save \$1 a case



Purified Water

Save \$0.50 a case



See "Approved Product List" for comprehensive list of eligible skus

Program Overview

- Way Back Support Allowances ("WBSA") are offered by Nestle Waters North America Inc. ("Nestle Waters") to independently owned and operated restaurants, who are registered for the WBSA and are not affiliated with any group or chain with more than 5 restaurants in its portfolio.
- Way Back Support Allowances are not available to restaurants who are already receiving special pricing, rebates or allowances via an alternative pre-established Nestle Waters merchandising or marketing agreement or other arrangement.
- All allowances will be provided by Nestle Waters to distributors and reflected in distributor's invoice pricing within 3-4 weeks from signing. Nestle Waters is not responsible for actions, errors or discrepancies by distributors.
- Only purchases made from the authorized Foodservice Wholesalers will reflect the agreed upon discount (see Authorized Distributor List, which is subject to change without notice).
- This form must be signed by authorized restaurant contact and authorized selling agent (CORE Rep, Distributor Rep, or Nestle Waters Rep), and submitted by Selling Agent to CORE Trade Representative at 813-282-5600

Program Enrollment

Restaurant Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Restaurant Contact: _____

Email Address: _____

Phone #: _____

Restaurant Contact Signature: _____

Authorized Distributor Name: _____

Distributor City: _____ ST: _____

Distributor Rep Name: _____

Distributor Rep Email Address: _____

Distributor Rep Phone #: _____

Program Sales Agent (CORE or Nestle KAM): _____

Sales Agent Name: _____

Sales Agent Email Address: _____

Sales Agent Phone #: _____

Sales Agent Signature: _____





Independent Restaurant Way Back Support Program

Details:

This Agreement shall run through December 31, 2020, unless sooner terminated by a party. Either party may terminate this Agreement at any time with or without cause by giving the other party not less than 30 days' prior written notice. NANA may terminate this Agreement immediately for cause. This Agreement may not be assigned and does not automatically renew. This Agreement automatically expires December 31, 2020.

The terms of this Agreement may not be combined with any other offers, benefits or allowances.

NANA is not responsible for actions, errors or discrepancies of third parties including distributors.

Registration forms shall be submitted to your CORE Group Sales Representative and are subject to acceptance by Nestle Waters. Questions can be directed to (813) 282-5600.

Void where prohibited by law.

Deviations:

Subject to the terms of this Agreement, during the term, Nestle Waters makes the price deviations listed on Page One available to the approved participating Foodservice wholesalers. The authorized distributor is responsible for reflecting those deviations in the purchase of the approved products.

Approved Product List (Premium Water): \$3

S. Pellegrino 12/1L Glass

S. Pellegrino 12/1L PET

S. Pellegrino 15/750ML Glass S. Pellegrino 24/500ML

Glass S. Pellegrino 24/500ML PET S. Pellegrino

24/330ML Can Acqua Panna 12/1L Glass Acqua

Panna 12/1L PET Acqua Panna 15/750ML Glass

Acqua Panna 24/500ML Glass Acqua Panna 24/500ML

PET Perrier 12/1L PET

Perrier 12/750ML Glass Perrier 24/500ML PET Perrier

24/330ML Glass

Approved Product List (Regional Spring Water): \$1.00

Regional Spring Water brands include Poland Spring, Deer Park, Zephyrhills, Ozarka, Ice Mountain, and Arrowhead

All Regional Spring Water Brands 18/1L PET

All Regional Spring Water Brands 24/20oz PET

Approved Product List (Purified Water): \$0.50

Nestle Pure Life 18/1L PET

Nestle Pure Life 24/20oz PET